



# OUR CAPABILITIES



## COMPLIANCE

- DEFENSE CONTRACT AUDIT AGENCY (DCAA)
- FEDERAL ACQUISITION REGULATION (FAR)
- OFFICE OF MANAGEMENT & BUDGET (OMB)
- CODE OF FEDERAL REGULATIONS (CFR)

## SERVICES

- OUTSOURCED ACCOUNTING
- CONTRACT & GRANT MANAGEMENT
- STRATEGIC FINANCIAL ADVISORY

ReliAscent® is a modern day partner for Federal Government Contractors & Grantees. We are unique in our industry because we are not simply a bookkeeping or accounting firm, nor do we exclusively sell software or training services. Rather, we offer a-la-cart consulting in all aspects of Federal Government contract/grant compliance, as well as complete outsourced help in each of these areas. By letting ReliAscent® focus on these critical areas of your business, you can concentrate on high ROI activities to grow your business and develop your product, service, or technology.

ReliAscent® is founded on our 3 pillar approach to supporting our clients:

- Compliant Government Contract (and Grant) Accounting
  - Contract & Grant Management/Administration
  - Strategic Financial Advisory Services

These 3 pillars, combined with our experience in the government contracting industry, enables contractors and grantees to stay efficient, decisive, and proactive, with the ability to address challenges and opportunities early and directly.

*At ReliAscent®, our mission is to assume the complexities of business operations and government requirements for our clients, so our clients can bring their unique talents, services or technology to the marketplace.*

## Job Cost Accounting

ReliAscent® has extensive experience with all major Federal Government agencies as well as critical regulations in the FAR, CFR and OMB regulations related to Federal awards. Our team has a collective experience of over 200 years in government awards and compliance with not only the DoD but all major agency's requirements.

## Compliant Accounting System Setup

ReliAscent® personnel have extensive experience with many DCAA compliant systems converted thousands of QuickBooks® systems to DCAA compliant systems. ReliAscent® has even converted major product accounting systems, like Deltek®, to QuickBooks® compliant systems, and our system accounts for commercial products and services as well.

ReliAscent® has developed a cloud-hosted QuickBooks® system compliant with DCAA requirements that has been tested for over 30 years by successfully passing hundreds of DCAA audits during this time.

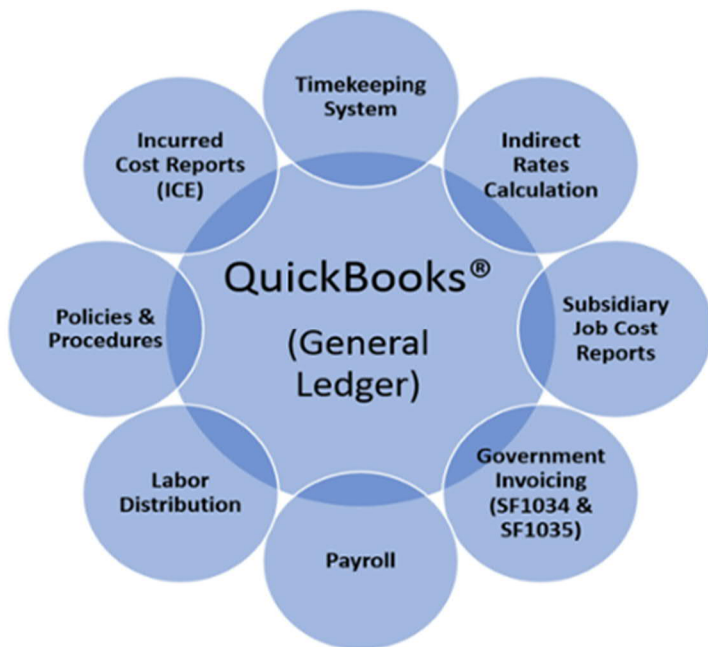


Figure 1: ReliAscent® QuickBooks® System

## Accounting Services

ReliAscent® understands and emphasizes the primary purpose of a company's accounting system is first and foremost to provide important management information to successfully operate the business. Most Government agencies require a job cost system built around the principles of FAR part 31. These highly enhanced job cost accounting systems provide the company excellent management information as well. ReliAscent® personnel have hundreds of years of combined experience in both large and small businesses and will listen and ask the important questions to establish an accounting system for your business management as well as for Government Compliance.

Many of the basic accounting services we provide to clients are listed below:

- ◆ Bookkeeping
- ◆ Timekeeping
- ◆ Payroll
- ◆ Balance Sheet Reconciliation
- ◆ Indirect Rate Management
- ◆ DCAA Audit Preparation
- ◆ Financial Analysis
- ◆ Budgeting
- ◆ AR/AP Management
- ◆ Labor Distribution
- ◆ Invoicing
- ◆ Indirect Rate Calculations
- ◆ Detailed Job Cost Reports
- ◆ DCAA Audit Support
- ◆ Financial Strategic Planning
- ◆ Financial Funding

## Incurred Cost Submissions

ReliAscent® personnel have done hundreds of Incurred Cost Submissions, and for all major agencies that require them.

## DCAA Audit Support

Our experts can provide complete DCAA Audit support services. ReliAscent® personnel have participated in hundreds of successful DCAA audits.

# GOVERNMENT CONTRACT & GRANT MANAGEMENT

## Contract Management & Administration

ReliAscent® understands the importance of not only negotiating and managing contracts (and subcontracts) but the importance the contract has to the overall business success. Our experts review the terms of the contract and briefs the technical team and management so all members of the business team can be successful .

Our team understands and anticipates the needs of the various government contracting offices that manage a contract or grant. We employ an active listening and collaborative style to respond to government requirements, often directly participating in meeting and phone conversations. Each Government Agency is different in the way they deal with contractors and/or grantees. At ReliAscent®, we keep up to date on the latest rules and regulations created by all agencies.

Our staff has a combined experience level of over 150 years of government contracting experience, and are active members of industry groups such as the National Contract Management Association (NCMA), the National Defense Industrial Association (NDIA), the Small Business Technology Council (SBTC), the Colorado Procurement Technical Assistance Center (PTAC) and other industry specific groups.



## Proposal Pricing

ReliAscent® has over 100 years of experience in preparing cost and pricing for Government Awards of all types. Our contract specialists have experience with not only large businesses (working for many different large Primes in their careers) but also experience in helping small businesses, especially SBIR/STTR firms.

## Preparing Subcontracts

ReliAscent® has extensive experience in preparing subcontracts for all types of Government contracts. Flow down requirements are a must for Government subcontracts and ReliAscent® has an extensive knowledge of these requirements as well as other subcontract requirements.

## Contract Change Orders

Knowing how and when to request an adjustment to a contract is critical to protect your financial performance (and this is a very complicated, time sensitive and message sensitive process). We have saved companies thousands to millions of dollars, by properly documenting, costing and negotiating these adjustments.

## Other Contract Management Services

- Contract Reviews
- Proposal Reviews
- Contract Negotiations
- Contract Terminations
- Contract Closeouts
- Intellectual Property Protection
- Forward Pricing Proposals
- Purchasing Systems
- Requests for Equitable Adjustment





ReliAscent® can be a key member of the company's senior management team, with a deep understanding of how the financial management is essential to the business' success.

Our experts start with an understanding of the founders' vision for the business, then identify the financial management needs that are not being adequately addressed. Best of all, these services are provided on an as-needed, hourly basis, and allows small business to save tens of thousands of dollars , rather than hiring out this critical function.

An experienced and expert Financial Executive can be the difference in success of a small business. CFO's perform activities including not only strategic planning for growing a small business, but also knowledge of how to provide financial information to make sound business decisions. They can help a small business with critical functions like preparing an annual budget, implementing internal controls, and creating a focused, coherent financial strategy. ReliAscent's experts also have extensive knowledge of business funding mechanisms and how to obtain funds for growth of the business.

Finally, one of the most important skills an outsourced CFO or Financial Advisory Consultant brings to the table is Strategic Indirect Rates Management. In the world of Cost-Type Government Contracting, the Indirect Cost Rate determines the difference between profitability and difficulty for the contractor. ReliAscent's experienced Financial Executives will structure these rates so that the company can answer any audit concerns successfully and also assure the contractor will cover all allowable costs during the performance of the contract.

## FINANCIAL ADVISEMENT SERVICES

- OUTSOURCED CFO SERVICES
- OUTSOURCED SENIOR MANAGEMENT
- STRATEGIC INDIRECT RATES MANAGEMENT
- ANNUAL BUDGET PREP AND REVIEW
- INTERNAL CONTROLS
- FINANCIAL STRATEGY
- PROPOSAL SUPPORT
- EXTERNAL FINANCING
- PROJECT PERFORMANCE